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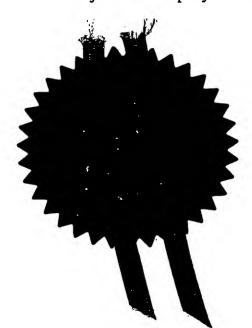
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Dated 19 October 2004

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IMPROVEMENTS RELATING TO CROSS-MEDIA MANAGEMENT SYSTEMS

The present invention relates to a system for cross-media management. It relates particularly, although not exclusively, to a cross-media management system suitable for use in newsroom management referred to hereinafter as "Control Tower"

Introduction: Identifying a need

what some call the "Information Age", many of today's media organisations are implementing "convergence" strategies. That is, news organisations are "converging" previously distinct news operations and delivering multimedia news "packages" to audiences through a Newsrooms have become increasingly complex over the past twenty years. In response to changing market conditions and the advent of variety of distribution platforms: web, radio, TV, print, wireless. Advocates of this new multimedia "information" age argue that the synergies of convergence lead to better ways of serving the public nterest, greater financial returns for individual media organisations, and innovative new ways of telling stories.

The potential is certainly there. However, the challenge is avoiding chaos while implementing rapid changes to newsroom workflows and

EPN's Control Tower system assumes that media-independent workflow management is becoming increasingly necessary as many media organisations adopt a convergence strategy and begin the process of becoming what the 2002 Mudia Study^t calls an "Information Engine" that is, a media organisation developing stories across multiple media platforms.

Control Tower fills a gap during the pre-production perlod for the planning of multimedia content elaboration and distribution. No other production or planning system exists which incorporates online collaboration, unique assignment management features, conțact databases, in a unique media-independent platform. Control Tower is the only true newsroom management system that manages the flow of information independent of the final medium chosen for diffusion.

¹ Aquino, R., Bierhoff, J., Orchard, T., Stone, M. (2002). The European Multimedia Landscape. Heerlen. Mudia.

Unlike other systems where finished products (whether a film segment, photo, or text stories) need to be managed directly into the system, Control Tower tracks/uploads the finished file, supporting any type of file extension (upload time varies according to file size). In That's because Control Tower provides a "media neutral" platform that allows editors to plan and build stories in any content format. this way, Control Tower serves its role as an overall tracking and planning device. This new approach provides a much need solution for an industry trying to support multiple media formats. Working with tools designed to support specific media format, the news industry will be unable to support the various cultural changes prompted by convergence.

Control Tower: Functionality

General Overview

Control Tower is a step above traditional production systems; where production systems prepare the final product for publishing, Control Tower focuses on content elaboration and story development.

The system:

- ➤ Improves collaboration between different newsroom teams
- Facilitates and coordinates cross-media publishing efforts
- Speeds up newsroom efficiency by centralising essential information

Control Tower has been designed to mirror the traditional editorial process: gathering and organising story ideas, assigning stories to appropriate journalists, and tracking deadlines.

newsroom activity provides updates on story progress; personnel activity overviews provide editors with the information they need to The centralisation of information, such as editorial contacts/new sources and personnel information, avoids duplication of data entry and allows the newsroom to generate powerful knowledge assets useful in creating future assignments. Constant, automatic monitoring of make informed editorial decisions about story assignment.

editions. Control Tower's truly unique cross media viewpoint eases the transition into expanded multimedia operations and manages the Editorial managers and staff plan and monitor content creation and distribution across a number of different media outlets, programs and flow of information in a way that traditional systems cannot. Control Tower's "Client Administration" allows an administrator to tailor the Control Tower application to suit specific organisational requirements. Functionalities that can be tailored include: the naming and creation of programming and editions, newsroom department structures, auto-archiving, time zone among many others.

The system provides the necessary tracking and centralisation of information to improve editorial decision-making in the newsroom.

The Control Tower is designed to help newsroom editors and journalists efficiently handle most planning and information sharing requirements associated with the production of editorial material while exercising better news judgement. The system helps them:

- to develop their ability to create enticing multimedia story packages
- to provide them with centralized and easily accessible information on all ongoing and planned news coverage efforts for all staff
 - to enable the newsroom to create efficiencies under the growing demands of multimedia newsrooms

Based on the Idea that innovations should work with the instincts of the newsroom, Control Tower places editorial planning and information management at the centre of new multimedia newsrooms.

The next few sections explore the specific modules of Control Tower.

General Site Overview:

The three main parts of the Control Tower site are the My Conferences, My Assignments, and My Planners area, located on the left hand site of the navigation bar.

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source database - a database of editorial contacts - is also located in his/her personal profile (including address, phone number, etc), and "My Settings" allows the user to customize the system to his/her creates beats for journalists (functionality for editors only). The personal preferences. Here the user sets the time zone, update "People" affords an at-a-glimpse look at contact details and current assignments section includes all journalists currently Note: This is functionality for editors only. working for a particular department, department journalist activity. This beats and content formats, links to underway. People this section. newsroom activity to make story management and distribution simpler: cross media, assignments, and people. Each planner automatically updates assignments depending on the actions taken by individual users. A colour code for icons on the planners provides a visual representation of The Planners feature provides three different overviews of Settings assignment, and, since the system receives no external e-mails, users do not receive any Spami assignments so that editors and journalists can "Messages" is the system's internal messaging Note: This is functionality for editors only. functionality. This system has two distinct 965 advantages: it is classified according to trace correspondence relating to each assignment status. **Planners** Messages as both a personal tracking device for assignments Here, an editor sets the day's editorial agenda, schedules ahead for planned event coverage, and invites submissions The assignments page allows both editors and journalists to track and allocate particular stories. This section serves currently underway and a general overview on newsroom The conference area of the area is an online collaborative tool where editors gather story ideas and angles from their journalists. An editor enters a slug for a news or feature My Assignments give users an immediate run down on outstanding assignments, deadlines, formats, etc. story, and journalists will add angles and ideas. ONTROL TOWER Home is from department journalists. **My Assignments** My Conferences

Home Page

The Home Page provides users with an automatic snapshot of all activity that has been occurring in the newsroom since the last time the user logged in. Important information relevant to the user, such as upcoming and current deadlines, new messages and new conferences are available on this page.



Newsroom Update

Users may click on the links for new messages or conferences and be transported directly to view the new information

Control Tower Home Page Your update on the newsroom

Home

|ខ| Search My Department(s) Advanced Search

EPN Demonstration / Mike Multimedia

O New Messages have been received

0 Naw Conferences have been started in your Department(s)

Work in Progress

nent details by clicking on the assignment Here users are provided with a list of current assignments with an indication of the deadline, nent. Users may go directly to the i.e. Stage of advancement) and

orayank in Bromessa Masurassian nentificia da kada araba araba	West Washington Control of the Control	STATE OF THE PARTY	assignments
Assignment	∯.auipead	Department	status (i.e. S
55	10/07/2003 11:33	Politics	assignment
MIDDLE EAST PEACE PROCESS/ INDEPTH - A day in the life/ Interviews with Palestinian/ Israell women	13/07/2003 11:26	Politics	
MIDDLE EAST PEACE PROCESS/ INDEPTH - A day in the life/ Interviews with Palestinian/ Israeli women	13/07/2003 11:29	Politics	In Progress
OIL PAKISTAN / TOTAL (FRANCE)/ CONTRACT - Look at the oil industry/ Has the industry changed?	13/07/2003 11:30	Business	In Progress
OIL PAKISTAN / TOTAL (FRANCE)/ CONTRACT - Look at the oil industry/ Hes the industry changed?	15/07/2003 11:31	Business	In Progress
MIDDLE EAST PEACE PROCESS/ INDEPTH - A day in the life/ Interviews with Palestinian/ Israell women	16/07/2003 11:27	Politics	In Progress

Today's Deadlines	Here users have a bre
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nave a breakdown of their tasks for the current day. Vepartment

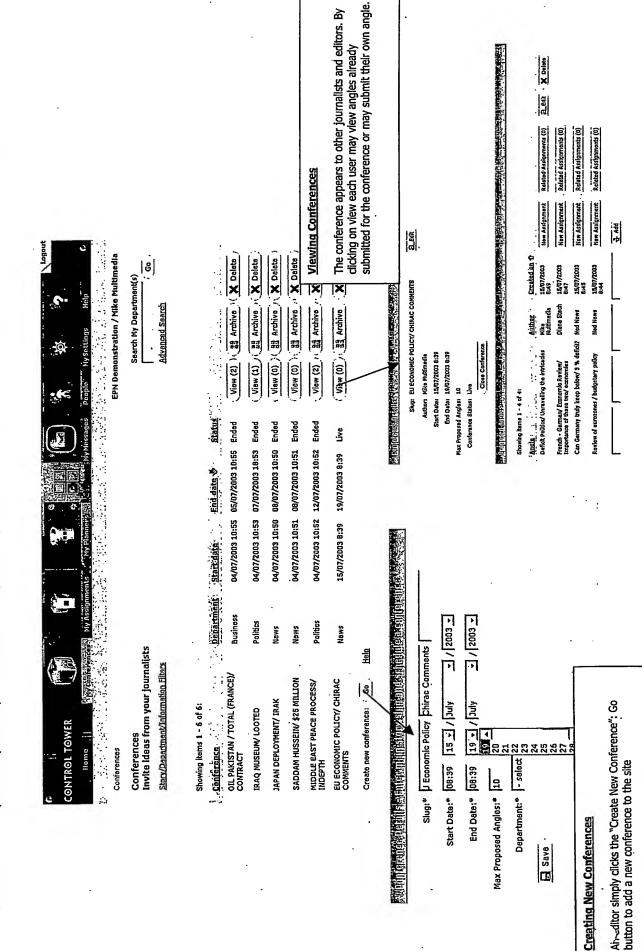
Assignment

Vedume V

My Conferences

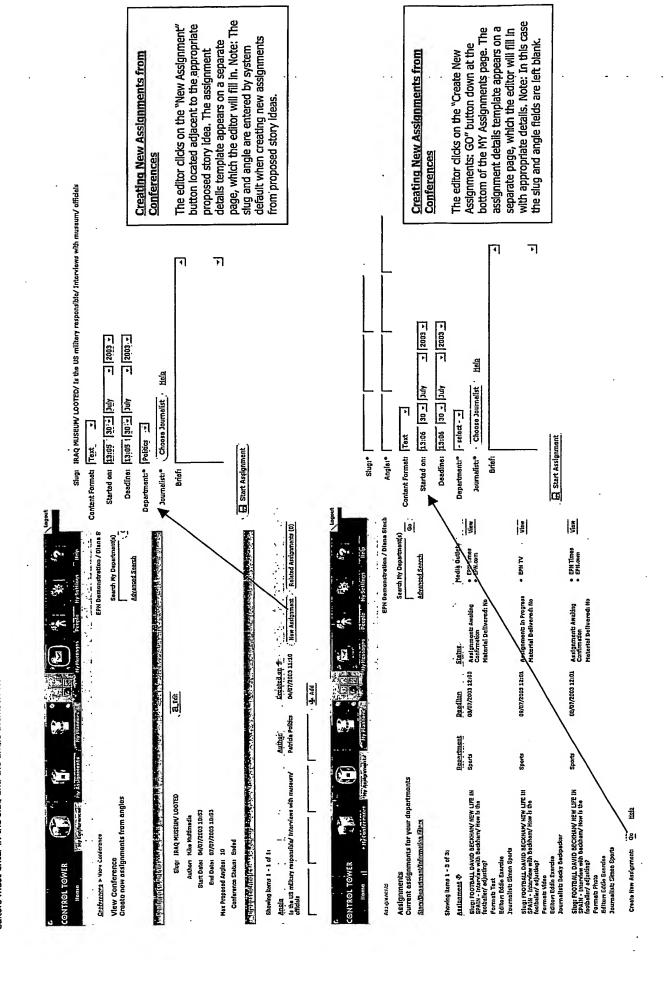
The My Conference area is essentially a story database where every user may suggest ideas for current and upcoming coverage. Here ideas may be transformed into assignments or stored for future use, editors may create department news "diarles"/agendas, and journalists and other editors may view the agenda and submit story ideas for coverage.

聖事不知不不知 人名英克里人姓名 人名



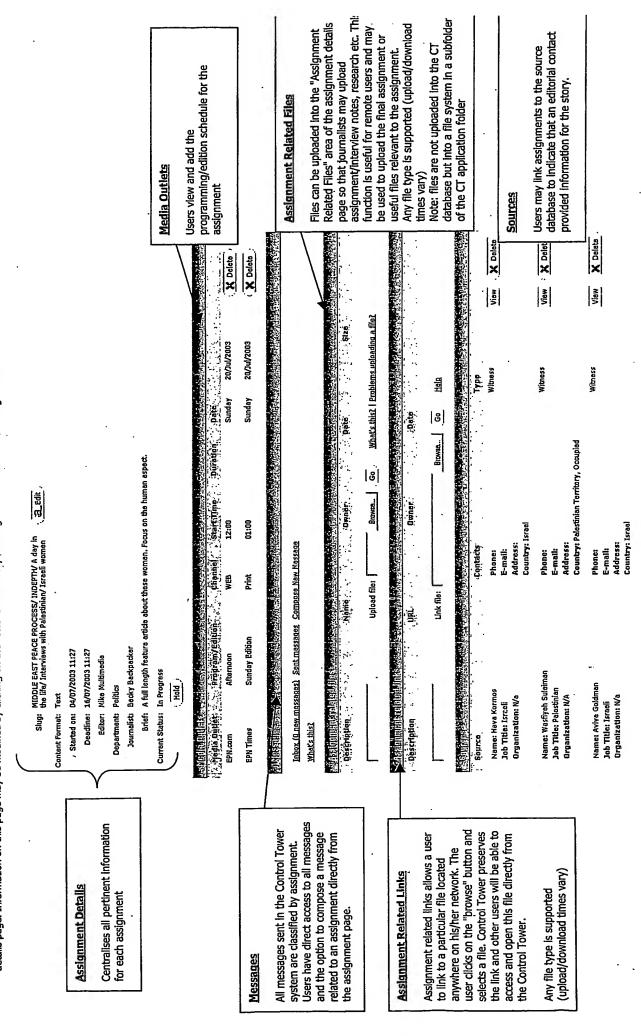
pating New Assignments

Editors have two ways of creating assignments: directly from proposed story angles (in My Conferences) or from the assignment list page (MY Assignments). When creating assignment from the assignment page, the angle are entered into the assignment form automatically. When creating new assignments from the assignment page, the assignment form is blank and editors must enter in the slug and the angle themselves.



Assignment Details Page

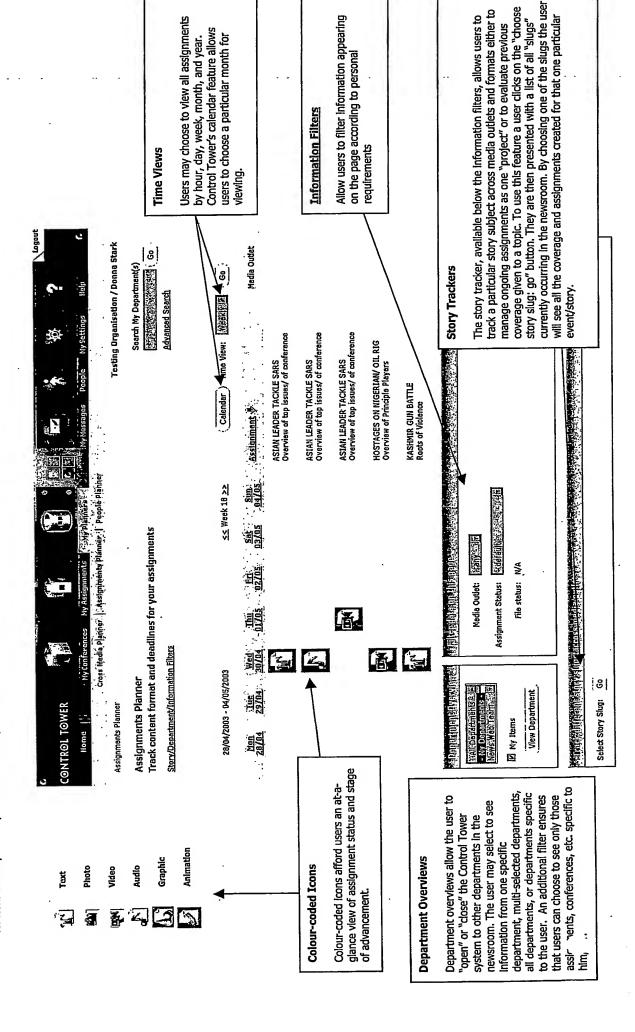
Users arrive on the assignment details page by clicking on the icon on the planner, or by clicking on the "View" button on their My Assignments page listing. Here users find in-depth information pertaining to a particular assignment. The brief, assignment related files and research, editorial contacts, messages, and running times are all listed on the assignments details page. Information on this page may be modified by clicking on the "edit" button or by-deleting information that is, no longer useful.



Planners:

Control Tower planners provide different overviews on newsroom activity to make story management and distribution simpler. These three planning views - cross media planner, assignments planner, and people planner – enable users to discern required information from the system.

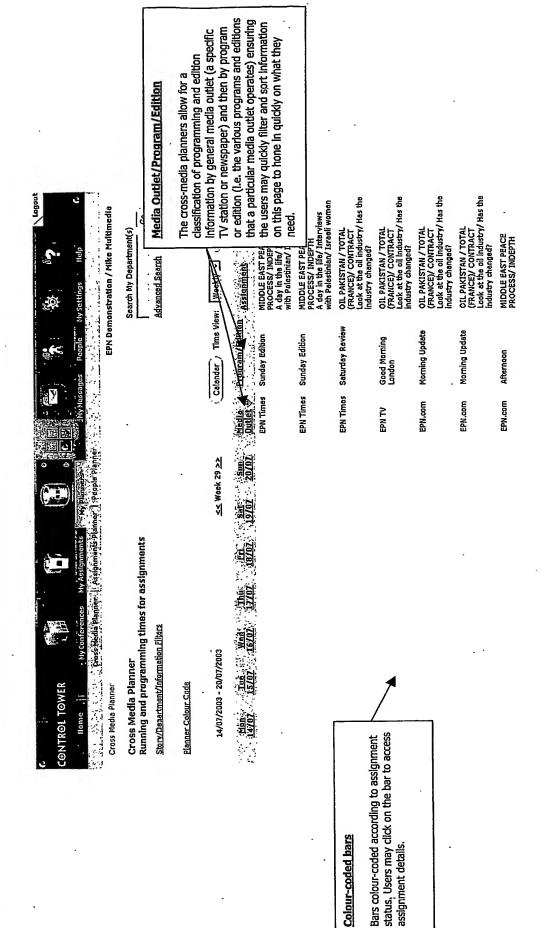
Each planner automatically updates assignments depending on the actions taken by individual users (note: journalists may decline an assignment, accept [in which case the assignment is in progress], and indicate that the assignment is "ready"; editors may place an assignment on hold, request additional changes or accept the final copy). A colour code for icons on the planners provides a visual representation of assignment status. Clicking the icons take users to more detailed assignment information.



Cross Media Planner

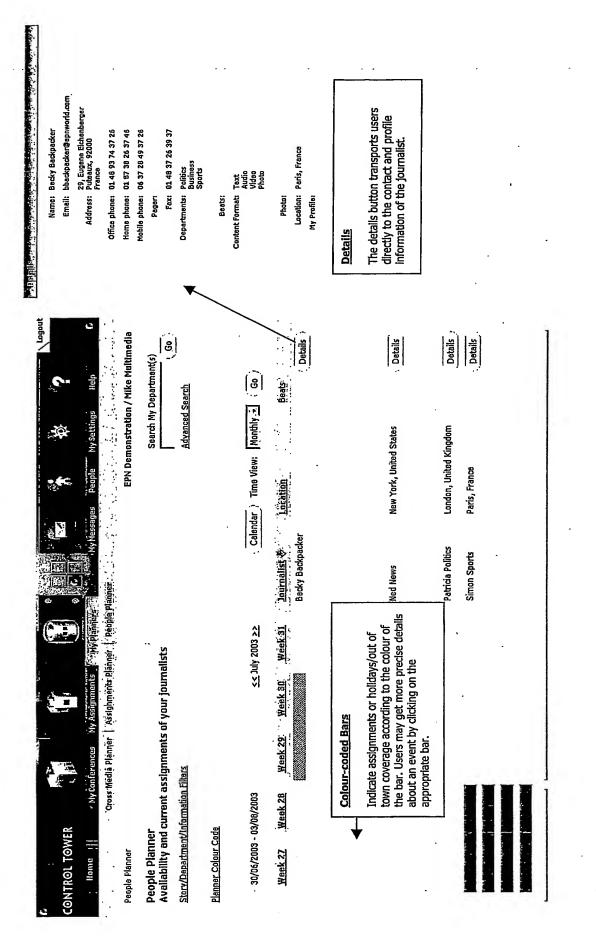
The cross media planner tracks broadcast/printing schedules updating programming/edition managers and their production team. Note: files, department overview and story trackers are present on this page but are not shown in this example.

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People Planner

The people planner provides overviews of staff availability and vacation/out of town coverage so that assigning editors have an at-a-glance snapshot of staff activity,

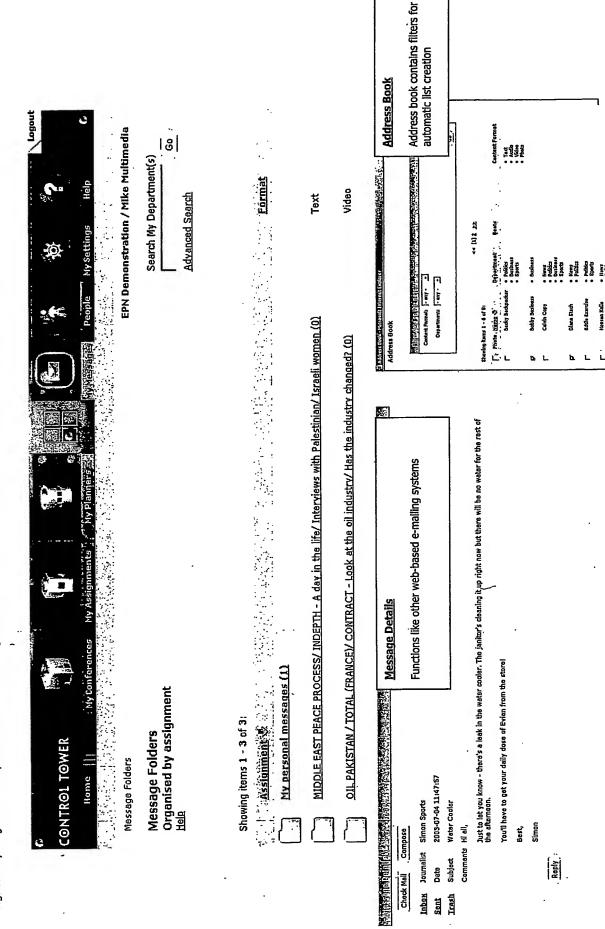


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My Messages

Control Tower's internal e-mailing system enables rapid communication with the entire newsroom by providing instant access to all users in the newsroom. This e-mail system is organised by assignment to keep all relevant information together as it tracks, archives and stores messages related to a particular assignment.

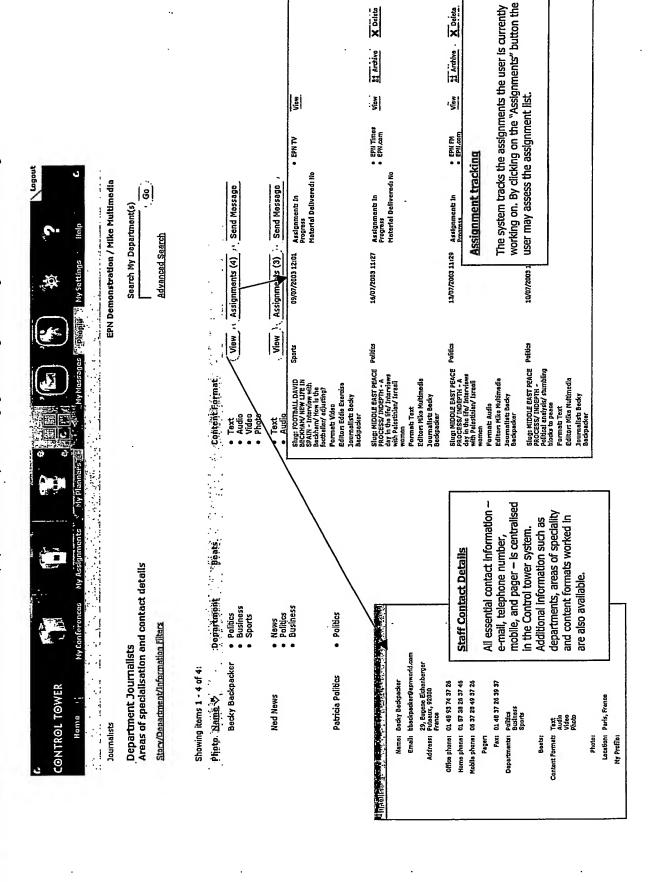
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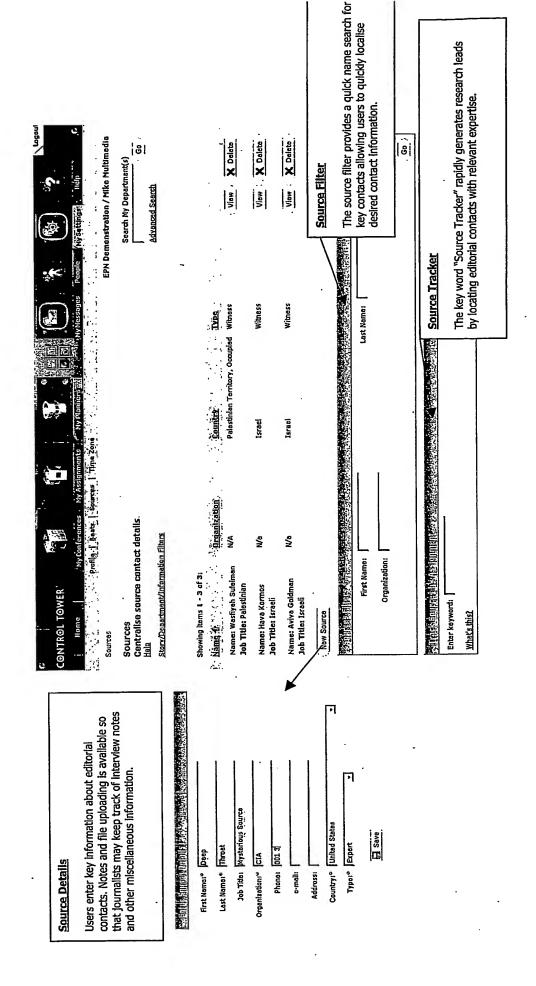
Staff Contact/Address Book

Control Tower centralises staff information and has several value-added propositions such as system messaging and viewing current assignments the user is working on.



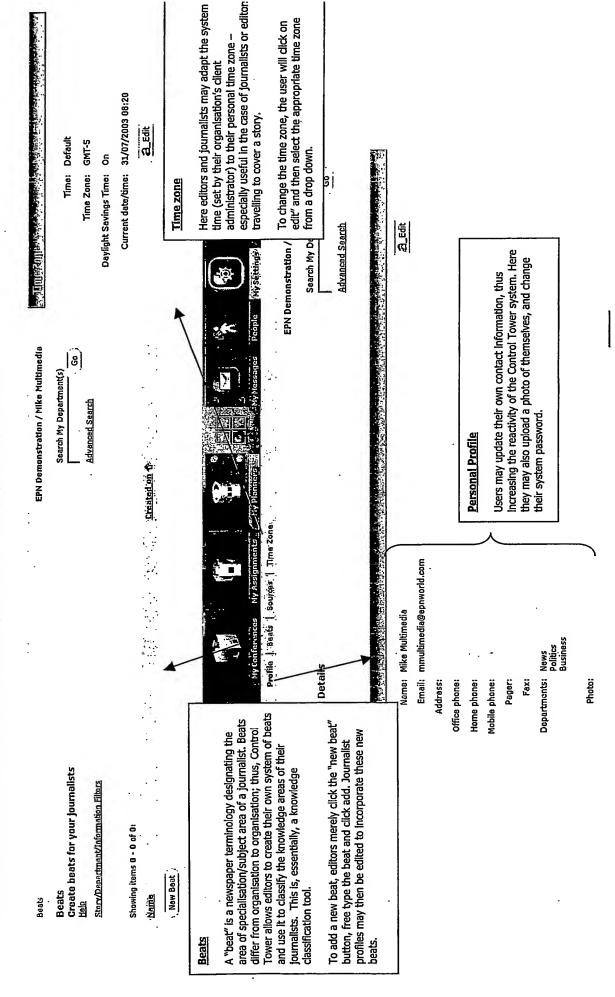
Source Database

The Source Database shares and centralises information about editorial contacts. The source database is integrated with assignment details, listing expertise for each contact and keeping track of who said what for which assignment Note: CT version 4.0 will allow journalists to keep sources private.



My Settings

Allows users to customise Control Tower. This section includes the "personal profile", "beats" (only for editors), and time zone.



Feature Type	Name	Description
	All Planners	 Links and mouse rollovers let user view more detailed information for each assignment displayed on the planner Time views may be customised to include information by hour, day, week, month, or year Colour code for icons on the planners indicate the status of advancement for each assignment
Planner	Cross Media Planner	▶ Displays planned programming/editions for each assignment in the CT system
	People Planner	 Displays the assignments, holidays and work related travel undertaken by the journalist
	Assignments Planner	 Displays current assignments occurring in particular departments with an Indication of content format, media outlet and deadline
		Tracks story coverage across all media outlets and content formats
	Story Tracker	 Manages story coverage as a comprehensive project Allows users to evaluate coverage given to a particular event
	Information	Available on all pages with an important amount of information National requirements
Filter		NOpens" and "closes" the Control Tower system to the rest of the newsroom
	Donartment	
	Overviews	departments, or departments specific to the user Additional filter function so that users will only see their personal assignments,
•		conferences, etc.
Onlino		➤ Collaborative editorial tool
Conferencing	Conferences	 Editors set the day's agenda and journalists add story ideas and angles No limits on how far in advance an editor may schedule a conference
		> The « heart » of the Control Tower system
Shared	Assignment	format, journalist, deadline, media outlet, assignment related files/research, editorial
Information	Details	contacts
		Links to further information deeper in the system so users have easy access to required
		Had

	Messaging Folders	Messaging folders organised by assignments Direct link between assignment details and related messages
Intranet		
Messaging	System address	Able to choose one, several, or all users
	book	 Creation of distribution lists by content format or department possible through quick filter feature
	0	➤ Users personal contact details, photos, and profile
	Personal Profile	
-	Time Zone	Sets the system's time zone to match any user's geographical location
		Tailors the Control Tower system to the media organisation
		▶ Creates specific departments
Customisable		> Creates work locations
Settings	Olivet Admin	➤ Sets the system time zone
	Ciletit Aditiiii	Creates users for the system
		 Creates media outlet and programming schedule
		▶ Controls "Time Out" settings
		> Sets Auto-archive
:	Beats	 Editors may create their own classification system to manage department journalists
	Course Databaco	➤ Centralized database that allows users to share and record editorial contact information
Shared	סחוורב המומחספב	▶ Links to assignment for which a particular contact was used
Database	Source Tracker	> Locate editorial contacts/experts in relation to a particular subject.
•		Thinks to confact information for all journaists in the system including; address, prione number, mobile number, e-mail
Personnel	People	
Management		▶ Information entered by the journalist in the "Journalist Avallability Calendar" allows
		editors to view planned holidays and work related travel plans for each journalist
		▶ General and advanced search function
	Search	▶ Look for keywords throughout the system including an archived and deleted item search
		Set specific search parameters: time, search area, department, system status
Other		Variable auto archiving settings set by the client administrator
	Archiving	➤ Manual archiving available
-	ה ה	All archives remain in the system and are, thus, always available to the users
		Able to "reactive" an archived (or deleted) item at any time

Additional Features

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Module 1: Private/Public Calendar

organising event coverage), and has printable views to create assignment sheets that users can take with them when covering an event Control Tower may incorporate an editorial events calendar. This calendar allows for newsroom management of events (local, national, nternational and classification by a customised system) in a shared editorial calendar, enable assignment creation around an event (for (containing information such as location, event notes, person to contact, etc.). In addition, the calendar enables users to manage personal commitments (e.g. Personal deadlines, interviews, meetings, conferences, work related travel, holidays)

that editors may or may not be able to access the event details depending on the level of access a journalist is willing to allow. The editor, will, however, be able to view that the journalist has a personal commitment/appointment that conflicts with the desired assignment time. All personal information recorded in the calendar will be used to inform editors of journalist availability for an assignment. Note, however,

created/entered the event). Further, user will be able to print this information in the format of their choice. By clicking on the icon users Users will be able to change the time views, filter:the pages according to department, event type, and "owner" (i.e. the user who can access the event details.

Module 2: Schedule Module

assignments slotted to run in a particular program) directly from the planning page. The development of this module will make it easier An enhancement to the cross-media planner: the schedule module will enable users to manage programming schedules (i.e. the or users to plan editions and programs more globally than what currently exists.

will make the process easier and more intuitive allowing users to manage information from the edition and program level so that users will bage). That is, users need to individually enter each assignment and indicate that a particular text assignment should run August 18, in Edition 1, and that a particular photo assignment should run August 18, in Edition 1. The process is long and tedious. This new module Currently, users manage program schedules from an assignment level (entered in the media outlet section of the Assignment Details se able to schedule numerous assignments for a particular edition all at once.

Essentially, the schedule module will allow users to create and modify schedules. Three components exchange information in this particular case: the assignments management module, the schedules module, and the cross-media planner.

Module 3: Integration of Freelance Sources & Rights Management

correspondent.com and slowly assembled a network of top independent, journalists (currently numbering over 1000 in 75+ countries) EPN was originally conceived as an online news and features agency. Launched in 2000, EPN built a web based editorial marketplace, This network constitutes a very powerful editorial resource, and is virtually unrivalled in its quality, diversity and size (by comparison Reuters has 1300 journalists)

credentials of potential EPN journalists were thoroughly verified prior to membership ensuring that EPN journalists are among the best in The network grew slowly over a three-year period and was based on a model unlike other web-publishing services. All professional the world. EPN will offer the painstakingly built network of over 1000 professional correspondents to users of the Control Tower system.

freelance content material directly into the Control Tower system. In addition, EPN will reactivate its network of over 1000 freelance he freelance and rights management module will enable Control Tower users to integrate external freelancers and management of journalists placed around the world and allow users to locate appropriate journalists; the Control tower system will manage the commissioning and negotiation process.

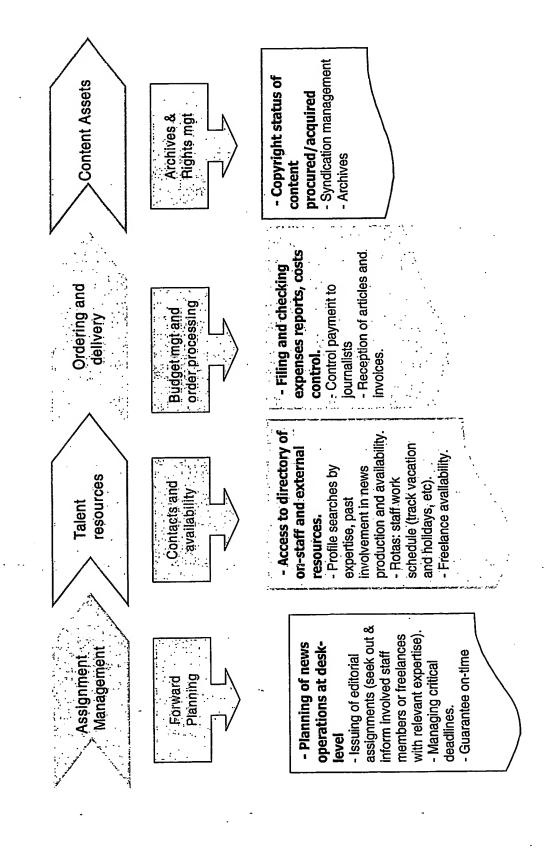
articles from the journalists, manage the commissioning process, handle syndication and rights issues automatically (using the technology This module will incorporate several modules of the original correspondent.com to allow editors to view journalist profiles, commission developed for correspondent.com). Editors will even be able to add their own list of freelancers to the system to manage all external sources in one place (i.e. EPN sources and the editor's personal freelance contacts).

This module will integrate several features based largely on existing correspondent.com functionalities:

- Filing & checking expenses reports etc.
- Control payment to external sources (i.e. freelance journalists)
 - Reception of articles
- Access to directory of on-staff and external resources
- Profile searches by speciality, expertise and past involvement in news coverage, production, etc.
- Copyright status of content procured / acquired
- Syndication manageme

Figure 1.0: Freelance and Rights Management Module

negotiation process between editor and journalist as well as administrative details) and content assets (managing and archiving material The key features of the new module are summarized by the four major sections shown here: assignment management (intersects with the Control Tower system here), Talent Resources (i.e. EPN journalists and external sources), ordering and delivery (manages the including copyright management, acquired from freelancers)



Correspondent.com plug in: Talents Data Base (Journalist Directory)

Correspondent.com has a Journalist Directory that would enable editors to EPN freelancers matching specific interests.

An include	Control of the contro	
Total of independent journalis	Total of Independent journalists signed up worldwide With correspondent.com: 766	
First Name		
Last Name		
Primary Work Location - Country	Âue -	
Primary Work Location - Gity		
Primary Work Location - State (If within the United	- ans-	
Skiles		
Geographical Area Covered To select multiple options, hold the Control (Crt) key while you click on an option.	AFRICA AMERICA (Central/ Caribbean) AMERICA (North) AMERICA (South) AMTARCTICA ASIA (Central) ASIA (South East) ASIA (South East) ASIA (South East) INDIAN SUBCONTINENT INDIAN SUBCONTINEN	
Other Geographical Area Covered	~	
Main Area of Expertise	ARTS & ENTERTAINMENT = BUSINESS & FINANCE ECONOMICS GENERAL INTEREST STILL INTERE	

Correspondent.com plug in: Content Database content management system

Article management is also possible and will manage all articles/ photos acquired from freelance sources.

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		-any-	-any-	-any-	ARTS & EN	BUSINESS	_	;						-	- any -			•	English	IFranch	
	Containing Keywords <u>Help</u>	Article Type	Region	Story Type	Category	To clear your	selection, press the	Control(Cirl) key and	highlighted selection.	Sub-Category	To clear your	Selection, press the Control/Ctri) key and	click on the	highlighted selection.	Filing Location -	Country	Flling Location -	City	Filing Language	าก รุคเคต เทมปรากเค	
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Assignments Management Feature (Journalists' Proposal)

人名英格兰 医阿拉克氏 医阿拉克氏病

Enter your specific events coverage needs and communicate the assignment to the most suitable resource.

Here are the full details of the proposal posted by a correspondent.com journalist.

ringual nature	
Description	Scottish Shellish farming: (oysters, mussels and scallops), the issues surrounding it in late February, following the enimals from their underwater habitat to the plate.
Start Date	21 Feb 2002
End Date	15 Mar 2002
Location	London, United Kingdom
Category	LIFESTYLE & LEISURE
Sub-Category	Adventure
Journalist Details	
Louise Murray Text Journalist	View Roffle Contact this journalist
Article Length Range	E00-2000
Article Price Range	240.0 - 600.0
Delivery Date	20 Mar 2002
Other Info	photos eraliable Louise Murray Taxt Journalist Photo of Journalist
	Bi (if provided)

AUSTRALLAPACIFIC ASIA (South East) Arctic, GENERAL INTEREST / Wildlife;

London, United Kingdom

Primary Work Location Geographical Areas Covered

6

Main Area of Expertise

Popular Science/ Marine English

Other Working Languages

Other Expentse Main Written Language

Specialising in the wilder aspects of the natural world, Louise's features and photos ...

Technical Requirements

General Overview

The Control Tower is based upon the latest Internet technologies and provides a highly flexible global newsroom workflow solution. Powered by a light but powerful MySQL database running on Sun Solaris servers, the Control Tower can be accessed 24/7 across the world by any number of selected remote users as well as being highly available for a newsroom's internal staff.

Independent of the nuances of operating systems, the Control Tower will perform equally on both Macintoshes and Windows PCs, or a mixture of the two.

All CT modules are written using PHP 4.2, and the Graphical User Interface utilises CSS and HTML 4.0.

Netscape 4.xx). Additional security can be galned from local installations, firewall configurations and the use of SSL Access to the system is provided by logon and password using your favourite Internet browser (min required IE 4, technology

It will, of course, be appreciated by the skilled person that Control Tower may be created using any other suitable software/programming languages.

Recommended Server Configuration

A server configuration suitable for the CT application would be a server with:

Processor: Intel Pentium Processor at 1GHz or higher

Memory: 512MB or more

Hard Drive Configuration: Redundancy Drives (which would ensure reliability in case of hardware failure of some of the hard drives). Additional Power Supply would increase the server reliability.

Operating System: Linux

Diagram 1.0: Control Tower Server and Database

The Control Tower application may be deployed in one of two ways: residing on servers maintained by EPN and accessed via the internet by users at the client organisation, or deployed locally at the client's site to run on the client's LAN/WAN infrastructure. In both scenarios remote users with proper security authorisation will be able to access the system.

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Control Tower

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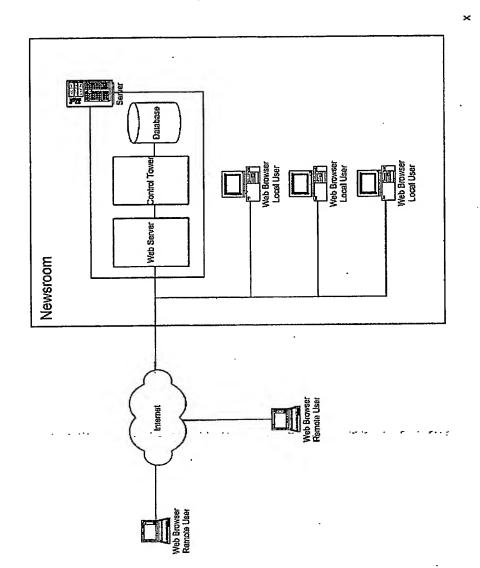


Diagram 2.0: Control Tower Core Functionality v4.0

An embodiment of the Control Tower system may be broken down into 8 interconnected modules, described in the diagram below.

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Personal/Shared Calendar Assignment Management General Functional Diagram Control Tower Ideas/Conferences Sources Ideas/Conferences - Story development Tower's existing Conferences feature. Both departments, or the entire newsroom, and editors and journalists will be able to open private, enabling them to upload research web links, files, notes, etc. before opening Provides on online chat room, which is a users will have the ability to keep Ideas slightly more flexible version of Control discussions to selected users, entire and editorial conferencing module

A centralised repository including staff contact details and areas of specialty allows users to

Staff - shared database

Staff

quickly locate key information.

Assignment Management - content

creation and production monitoring

assignments and allows users to share essential assignment details

This module allows for the creation of

(i.e. Whether they have another commitment

that prevents them from covering a story).

(i.e. number of assignments) and availability Provides an overview on journalist workload

People Planner - resource allocation

planning

People Planner

Note: Editors are referred to the people planner when assigning journalists to a story

Media Planner

Media Schedules

management and knowledge asset creation Source Database - Contact

the idea up.

Provides a contact database that may be linked with assignments, events, or ideas. Users may add notes about the

Media Schedule - edition/program management The schedule module will enable users to manage programming schedules globally directly from the planning page.

Media Planner – media schedule Interface

Provides play lists and story budgets for different media outlets.

Personal/Shared Calendar - Time management and editorial forward planning feature.

customised system, as well as personal management of events (local, national, international and classification by a Allows for newsroom and personal conferences, work related travel, deadlines, interviews, meetings, holidays).

Diagram 3.0: Control Tower Modules v4.0

The connections between Control Tower's interconnected modules are described in the diagram below.

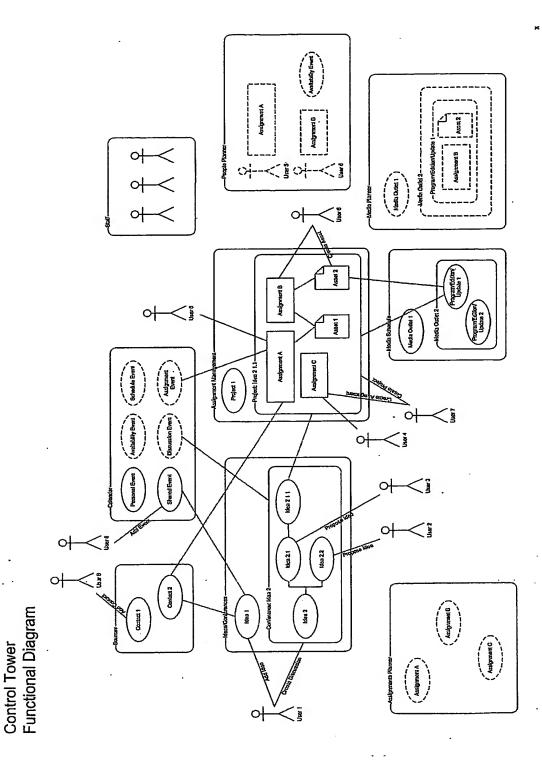


Diagram 4.0: Online Conferencing

In the conference section of the Control Tower site, an editor or chief editor creates a conference. All users in the system may view the conference and add angles (except copy editors). Once angles have been added to the conference, an editor may create a new assignment out of an angle, and view all assignments previously created and related to an angle. Note: this module may be changing slightly to incorporate personal idea development and also to allow journalists to pitch ideas to editors.

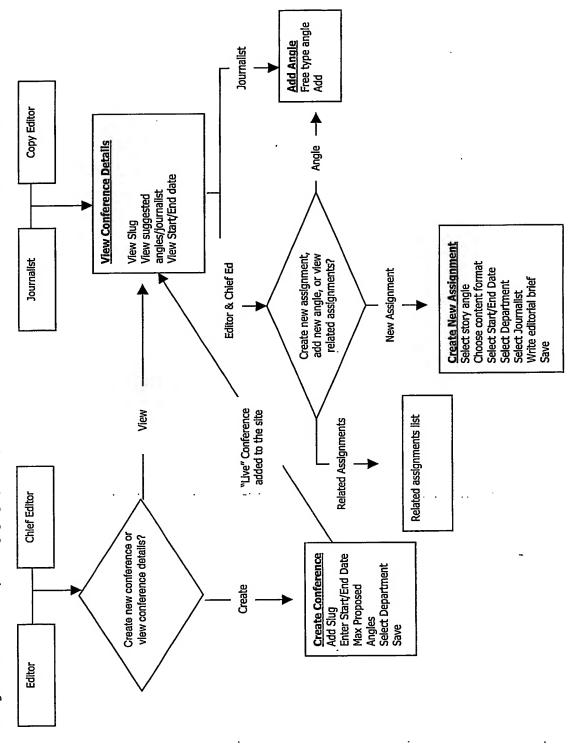


Diagram 5.0: Assignment Creation

The creation of new assignments is a collaborative process involving actions on behalf of both the assigning editor and the assignment. The editor creates the assignment, the journalist must confirm that they accept the assignment. In the event that a journalist rejects an assignment, the editor is informed via instant messaging and may reassign the story to another journalist, edit the assignment details, or delete the assignment. Note: Editors have two ways of creating assignment: from the conferences page and from the assignments page. The processes are almost identical except for the fact that an editor will have to manually enter the assignment slug and angle him/herself if creating an assignment from the assignments pages. In other words, when creating an assignment from a conference, the slug and angle are entered automatically by the system (based on the conference and angle the editor chooses) and when creating an assignment from the Assignments page the editor must enter the information him/herself.

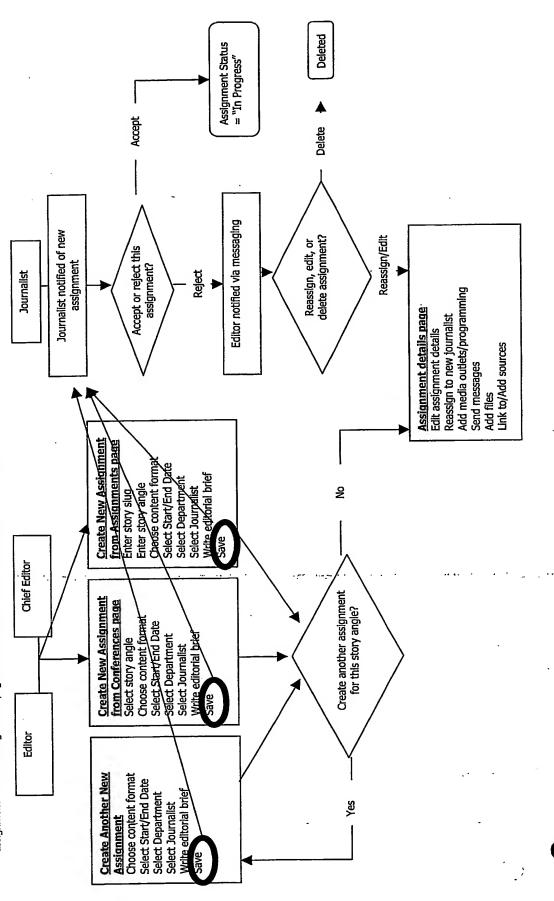


Diagram 6.0: Creating new user identities

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The client administration part of the Control Tower customises the application to the client organisation and minimises the risk of data entry error. As such, it requires that certain information (work locations and newsroom departments) be entered into the system by the Client Administrator. This information is then "referred" to when updating user identities and when creating new users; this centralisation of data ensures that fields in the system are entirely searchable.

Note: When the client administrator changes the title of a department or a work location, all users linked to the former department/work location will be automatically updated. For instance, if the News department changes name to News and Politics, all users currently in the News Department will be switched into the News and Politics. Equally, when a department or work location is deleted, the department/work location is automatically removed from all users' profiles.

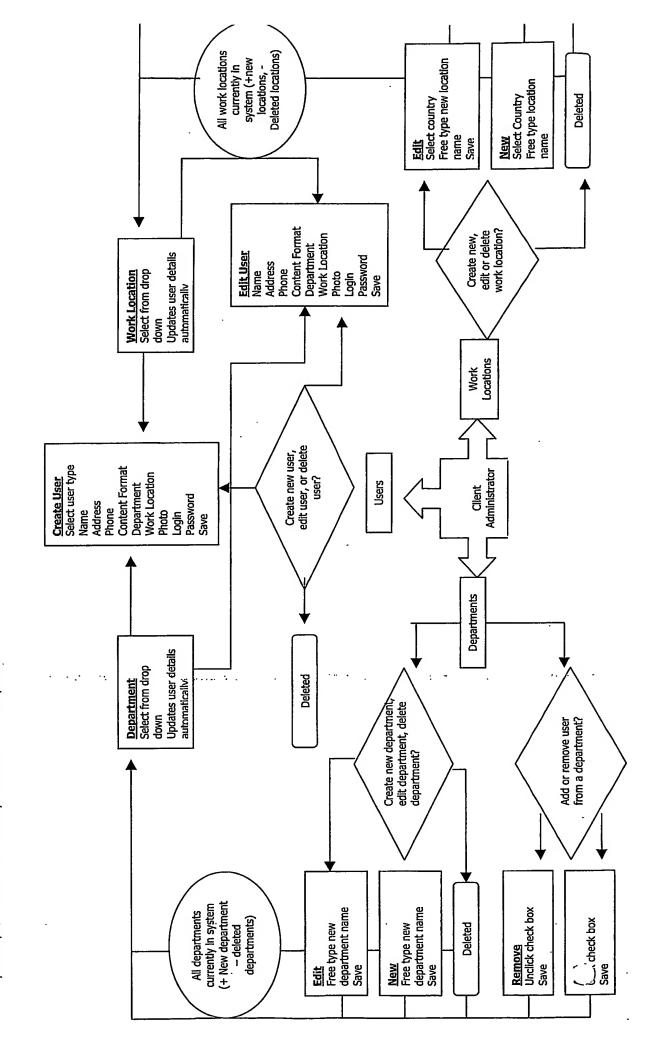
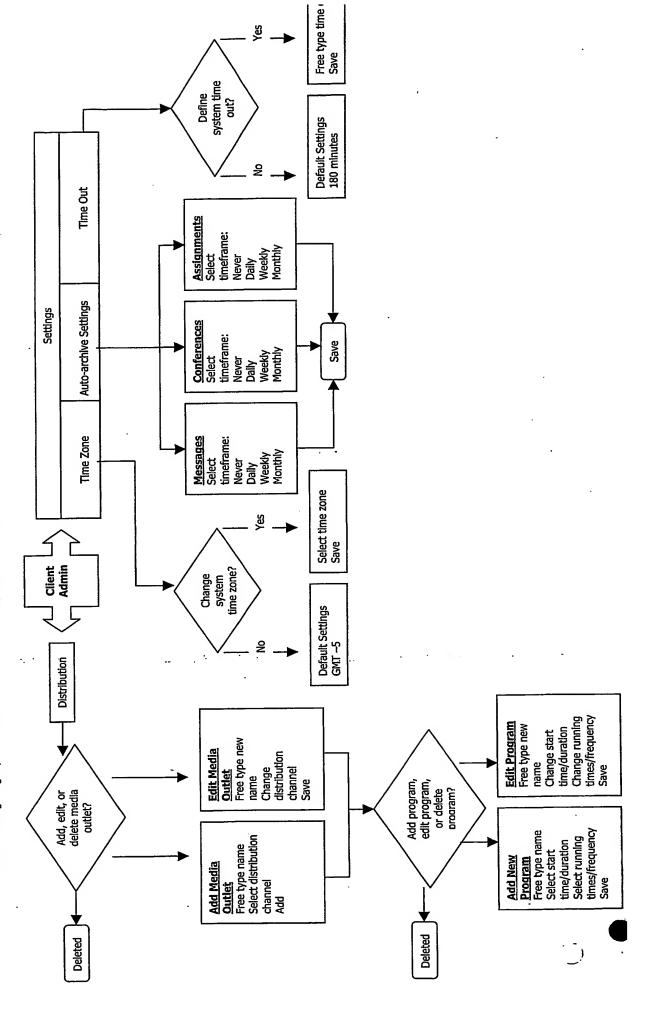


Diagram 7.0: Customising the Control Tower System

The Client Administrator customises system settings and enters all programming and media outlet information into the system. The media outlet and programming information appear in the assignment details and on the cross media planner. The auto-archive settings determine the frequency that the system automatically archives items that are no longer considered "live", the "time out" determines the length of time that the system may be sitting dormant before the user must log in again, and the time zone determines the system time settings.



Competitor Analysis: Preproduction/Content Management Systems

pagination [i.e. newspapers], program line-up and diffusion [i.e. broadcast], etc.), content management applications (those that track the flow of digital content – usually specific to a particular media format - throughout the system), archiving systems, and Newsroom management/software systems may be broken into four main categories: production applications (those dealing with preproduction/workflow management. Control Tower falls within the preproduction/workflow category. In comparison to other editorial systems, Control Tower is positioned earlier in the editorial value chain and thus provides planning, workflow management, and resource overviews for a variety of media

Identified competition

Net Linx: NxNews

VxNews is an enhanced Lotus Domino soft reformatted as an editorial management tool for Newsrooms. NxNews provides workflow tools such as Desks, Baskets, site-definable routing tables and the ability to capture often-used functions to assign them to a menu bar. An Editorial Agenda Manager, Free-text searching linked to NxNews databases and a wire database are also provided. Integrated XML Element Tagging tool functionality allows tagged elements (headlines and text) to be transferred to systems that understand XML tagging scheme (pagination systems). The product is browser enabled and remote accessible.

Unisys: Hermes

Hermes manages content, presentation and workflow. It covers six keys areas:

- Idea Proposals allows correspondents and contributors to share ideas freely.
- Assignment Management gives the media organization a one-stop shop where users can review individual and group assignments at a glance.
- Project Management a project is matched to a subject story or a particular event, about which the Editor has decided to do
- Event Manager provides a flexible system of alarms that give people advance notice and critical dates and deadlines
- Resource Management should be used to monitor the use of both physical and human resources. (Note: this feature is for upgrade and appears conceptually in a Unisys White Paper, entitled "title" published 2003)

Management Reporting - reporting, overtime, the information gathered using the Cross Media Planning tool can be reported In several

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Hermes contains also a variety of design, editing and content sharing tools.

EidosMedia: Methode

Methode provides integrated workflow management and XML-based publishing systems. The product allows cross channel publishing, feeding tailored content for Web servers, print systems and broadcast TV. It also streamlines and automates the repackaging and repurposing for delivery through diverse distribution channels.

NewsEngin Inc. My Newsengin

The focus of NewsEngin is to help newsrooms deploy smart tools to gather and publish the news.

My NewsEngin provides newsrooms with customisable workflow, from inception to publication for all editorial material (stories, photos and handled devices. Optionally a module can integrate QuarKXpress for pagination. A Source Tracker that allows users to share selected graphics). It provides also a destination neutral database from which the newsrooms can publish directly to newsprint, the Web or sources across the newsroom is available.

Tera: GN3

Tera has been providing technical innovations within the publishing industry for over a decade.

GN3 is Tera publishing system. The product is based on a data centric design; data are accessed through a central database. A remote access is also available. GN3 provides an integrated archive system. A layering feature divides pages into virtual layers. Each GN3 page can 'share' common editorial components and have unique edition based areas for localised advertisements and editorial

CCI: Newsgate

CCI NewsGate focuses on optimising the creation and management processes for content throughout the entire news publishing life cycle and value chain.

CCI facilitates the co-ordination of the entire publishing process. It incorporates "multiple channels" and enables content management. A human resources feature increases the mobility of news gatherers and the use of people and information across all platforms improves staff efficiency

Protec: Millennium Cross Media

Millennium is an open, modular and integrated environment for the management and production of publishing and advertising contents. Millennium proposes a suite of modules for Management, Organization, Design, Editing and production of editorial material.

Summary of Competitors

The following chart compares Control Tower's functionalities with the competition. It highlights the differences between CT intrinsic characteristics and competitors' similar functionalities.

	News Engine Tera - GN3	×	×			×		×	×	×	×	×	×	×	×	
Competitors	EidosMedia - Méthode Ne	×	×		×	×		×		×	×	. ×	×		×	×
Main Competitors	Unisys - Hermes Eld	×	×		-	×		×	×	×	×		×	×	×	×
	NetLinx - Nx News	×	×		×				×	×		×			×	
Confroi Tower	Name	Print	Web	Radio	λ.	Wireless	All Planners '	Cross Media Planner	People Planner	Assignments Planner	Story Tracker	Information Filters	Department Overviews	Online Conferencina	Intranet Messaging	Assignment Details
	CT feature type & functionalities			MEDIA NEUTRAL	1	<u> </u>			PLANNER			FILTER		MESSAGING &	CONFERENCING TOOLS	SHARED INFORMATION

CT feature type & functionalities	Name	NetLinx - Nx News	Unisys - Hermes	EidosMedia - Méthode	News Engine	Tera - GN3
	Personal Profile					
CUSTOMISABLE	Time Zone					
SETTINGS	Client Admin ,	×	×	×	×	
	Beats					
SHARED	Source Database	•		×	×	
DATABASE	Source Tracker			×	×	×
PERSONNEL MANAGEMENT			>			
	Search	×	< .×	×	×	×
отнек	Archiving			×	×	×
	Server based	×	×	×	×	×
DNT SOH	Browser Enabled	×	×	×	×	×

The following chart summarises the strengths and lacks in competitor products:

	Tera - GN3	Integrate Picture de: Layering tools Developed in XML	Ease of Installation. Scalable Low cost maintenan Integrates 3rd party components	Designed for Print a web only No human resource tools provided	CT Integrates Huma resource manageme tools Provides a Source database
	News Engine	Integrates Pagination tools Photo tracker Graphic Tracker Quark compatible editorial front end Agenda Story budget	Reliable / Complete solution Price Works with well established publications (Boston globe group)	Interface not user friendly	CT provides human resources management features CT has all Nx features plus more, included in a single product,
	EidosMedia - Méthode	Uses XML system Pagination soft integrated Tracking modules Automates reuse	Scalability Pre & Post Production tool Uses SclumbergerSema as Integrator	Takes months to Install and Integrate Still in development 5 years to show significant cost reduction Preliminary investment	Pre-Production point of view: CT provides a comparative a significantly lower cost. Ease of installation / Ready to Human Resources Human Resources Ready to use Management tool Significant results within a Simplicity Significant period of time Cost
Comparative Analysis: Strengths/Weaknesses	Unisys - Hermes	Syndicated content exchange Receives wire stories and photos Production & Post-Production tools integrated News planner / Event Talendar Reporting Module	alue chain since '74	Install implies adapting the entire P° system Investment involved Advanced prototype stage	Pre-Production point of view: range of functionalities but at a significantly lower cost. Ease of installation Ready to use Significant results within a
Comparative Analysi	NetLinx - Nx News	News Calendar / Events Pl Manager Assignments alert by N pagers, mobiles, PDA	us		NxNews designed for Combon to the component of the compon
		i by competitois:			e.Ad
		Itional Features provided	Strengths	Weakhesses	CT Comparative
		V			

Advantages of Control Tower

disadvantages. Some of them, as NxNews or GN3, have been designed as bi-media tool, handling Print and Web medium and forsaking TV, radio and Wireless medium. They cannot be considered as "total" cross-media solution as they cover only a part The previously described systems providing editorial content management solutions for newsroom show a certain number of

advertising revenues drop down. Thus, many companies are looking for inexpensive and ready to use solutions. Products as Such solutions are addressed to a specific segment of the industry: the major Media groups which have the resources to support investments in terms of finance, time and personnel. In addition most media companies are feeling the effects of an Moreover, Hermes, Methode or Newsgate solutions are difficult, expensive and time consuming to implement and integrate. Hermes, Methode and Newsgate take months to install and years to show significant cost reduction.

interface, and an unfriendly working environment. Control Tower is a totally media independent, inexpensive and ready to use A company like NewsEngin provides an interesting, flexible solution. Yet, the general functionality of the product suffers a poor solution, built into an intuitive and user-friendly interface. Simplicity of use is the defining characteristic of Control Tower. The concept guiding this newsroom management tool - that opening communication lines in the newsroom is fundamental to success is today's changing market - is basic. Yet other newsroom systems fail to incorporate this basic principle and the result is disparate production teams, production systems, and general disorganisation in the newsroom.

type but around subject area (e.g. News, politics, etc). In addition, Control Tower operates independently of media-specific production systems and thus can track the flow of information throughout the newsroom in any content format. The combination of these two factors is a "quiet revolution" for the newsroom. Where the news industry has tended to separate different media formats as distinctly different professions (working for a newspaper is remarkably different than working for a Control Tower breaks converging newsrooms down into basic, desk level (i.e. departments) units organised not around media elevision station, for instance), Control Tower helps to bridge these divides and help newsrooms truly "converge" while working

earlier in the editorial value chain, which allows it to respond to the changing demands of newsrooms: demands that are Control Tower offers a solution to manage a media-independent workflow, human resources and assignments. It is positioned 新建成本 過一次人一一多原作工作 becoming much more cultural rather than technological.

Main Points

- Media-independent
- Preproduction workflow management
- Multimedia output overviews and department overviews
- Editorial communication support
- Knowledge Sharing: Source Database and tracker
- File linking system

Media Independent

Owing to the fact that the production process behind different media - preparing for television broadcast vs. preparing a printed product - other editorial systems on the market specialise in one or two (generally newspaper and web) media type. Competitors such as Nx News, Unisys or EidosMedia, for Instance, Integrate pagination solutions to cover an additional stage In the production process. In doing so, they offer a formatted solution for a specific medium such as print or web, consequently estricting usage to a specific media format. CCI Newsgate, whose product is currently in prototype, plans to offer a fully integrated system that can support all media format for any platform distribution. However, it still remains a prototype, and as far as it has been revealed, CCI Newsgate has only be implemented into Print and Web medium.

order to make the best of newsroom resources, Control Tower manages the flow of information, programming schedules and edition deadline, and plans for output in any media type. Control Tower does manage content directly - instead it tracks newsroom files allowing the production teams to view the scheduled programming times, access the digital version of the This is not the case with Control Tower. Based on the idea that a converged newsroom needs enhanced editorial cooperation in product and prepare for final diffusion.

Pre-production Workflow Management

Control Tower positions itself much earlier in the editorial value chain than other newsroom systems. Control Tower deals with the development of story ideas and the allocation of newsroom resources. Collaborative features such as online conferencing permit editors to invite story angles and ideas from all journalists in the newsroom so that no story angle goes unexplored. Assignment details including editorial brief, content format, assigned journalist, messages, and files are centralised in one place so that all users are working from the same "page". Journalists and editors can upload research and interview notes into the system in order to ensure that important information does not go

Control Tower provides a powerful tool to manage the work force. CT helps you to plan what you want, and tells you how best core content creators. Not only allowing users to control more efficiently their workflow, and suggest ideas for story coverage, In the Control Tower system, personnel management plays an integral part of the preproduction process. Journalists are the

Méthode, GN3 or News Engin offer a solution based on the flow of information relative to the "content" creation, they are highly focused on the material but not on the human resource. CT does not only give you the tools to organize better your content planning, it also gives you the ability to point out accurately who is the most qualified journalist for the job and the ability to check an exhaustive source of relevant personal information related to the journalist, availability, contact details, etc. No such merger of both content and human resources has been identified in other vendors' systems.

user identities in the system, and also ensuring a greater reactivity to changes in personal details. Such functionality has not In addition, users may create or edit their personal contact details, photos or general profile gaining greater control over their been identified in any of the main newsroom systems.

Multimedia/Department Overviews

environment, this workflow management system gives all users a synopsis of all newsroom activity regardless of distribution Because Control Tower has been designed to create story concepts and track assignment progress in a media-neutral Control Tower planners give overviews of entire newsroom's multimedia output across all/selected/individual media platforms.

The user may select to see information from one specific department, multi-selected departments, all departments, or conferences, etc. specific to him/her. This feature enables any user the ability to see what is occurring elsewhere in the Department overviews allow the user to "open" or "close" the Control Tower system to other departments in the newsroom. departments specific to the user. An additional filter ensures that users can choose to see only those assignments, newsroom and shift the information view on any page he/she is viewing.

Story Trackers

formats. Story coverage is thus managed as a comprehensive "project" and users can easily evaluate coverage given to a The story tracker feature within Control Tower allows users to track story coverage across all media outlets and content particular event across all media outlets.

assignments). This classification system groups similar assignments together under the same slug, even if the story angle is quite different. In this way, a user may follow the evolution of story/event coverage across different outlets simply by selecting This feature works by classifying assignments by "slugs" (a newspaper term for the designated "nickname" of newsroom a viewing a particular "slug".

Editorial communication support

assignments throughout production systems, Control Tower positions itself much higher in the editorial value chain and starts Control Tower starts with this basic principle; communication is at the heart of the newsroom. Where other systems follow with the very creation of the story idea and follows as it moves towards final distribution.

journalists may be in constant communication even remotely, and centralised assignment briefs allows all users to tap into the In order to be effective Control Tower relies upon collaborative technology to improve communication in the newsroom. Online conferencing ensures that everyone has access to the day's editorial agenda, instant messaging ensures that editors and collective output of the media organisation.

source Tracker

Some products (NewsEngin, GN3, Méthode...) competing on the Editorial content management market provide a reuse of share in-house knowledge. Control Tower's "Source Database" and the "Source Tracker" features offer a centralized database hat allows users to share and record editorial contact information, or locate quickly editorial contacts/experts in relation to a content through archiving and classification options. CT allows, in addition to efficient archiving options, to build, reuse and particular subject. The source database takes on a whole dimension within a cross-media organization, where a synergy of all different media sources centralized into one in-house database is going to be created, fed and updated by individuals from a variety of

users to generate "in-house" leads. Unlike other editorial databases, however, this is a database that is continually updated and added to by the organisation's own employees. The source tracker allows users to search for sources in relation to assignment Control Tower's source tracker, on the other hand, locates editorial contacts/experts in relation to a particular subject allowing

To use this feature, the user enters a keyword into the source tracker. The tracker then searches through all relevant assignments that exist within the system and presents the user with a list of all assignments relevant to their query. The user selects particular/all assignments and clicks on "View Sources". Here he/she is presented with a list of all relevant sources with an expertise in the required subject area.

The following table summarises the unique, advantageous features of Control Tower:

Feature	Other Similar Systems	Contro	Control Tower
Media Independent	Tallored to one or two media >	A :	Manages, the flow of information in the newsroom regardless of the final destination
Preproduction	Manages the production	A A	Aids users create and elaborate on story ideas
Workliow Inaliagement	between production system		Human resource management
	Deal with content rather than resource allocation		
Multimedia Overviews	Does not exist in other systems	A	Cross Media planner shows planned assignments for
	because other systems are		each program/edition
	designed for only one or two media platforms		
Department overviews	May have other ways of	A	A simple filtering system others users to "open" or
•	enabling department	_	"close" the CT system to the rest of the newsroom
	information sharing	<u> </u>	They may view just personal items, personal
			departments, multi-select individual departments, or see
Story Trackers	May have other ways of	A	Tracks stories by "slug" to allow users to manage
	enabling story tracking		multimedia story coverage as a comprehensive "project"
			and to evaluate coverage given to a particular
			event/subject area
Source Tracker	May have other knowledge	A	Searches for sources by assignment keyword and
	classification schemes		generates a list of sources related to relevant
			assignments existing in the CT system

Summary

Control Tower is unparalleled by any newsroom system because of its unique position in the editorial value chain and because it is a media neutral management tool that allows media organisations to prepare for coming multimedia news operations

organization and progress monitoring, with necessary research and classification of sources and story features, and efficient to this early stage of the editorial production value chain, and CT regrouped them into a unique user friendly, intuitive and Control Tower differs from other solutions by providing all essential tools from the sharing of ideas, to the assignment overview windows to manage human resources and the content flow in a cross-media environment. All these tools are essential eady to use interface.

overviews and collaboration cannot be dissociated from the content creation process. Managing your journalists, your creative In comparison, competitors such as NewsEngin or Protec, CT considers that knowledge management, human resource tool, cannot be considered as an optional module. Differentiating itself from Hermes or Methode solutions, CT integrates all the different but necessary tools in order to achieve efficiently the pre-production process, but does not intend to integrate any other part of the editorial value chain to the detriment of a media or another. The centralisation of information, such as new sources and staff contacts, avoids duplication of data entry and allows the newsroom to generate powerful knowledge assets useful in creating future assignments. Constant, automatic monitoring of newsroom activity provides updates on story progress; human resource overviews provide editors with the information they need to make informed editorial decisions about story assignment.

flow of Control Tower has been designed in consultation with industry experts to mirror the traditional editorial process; gathering and organising story ideas, assigning stories to appropriate journalists, and tracking deadlines. Control Tower is an essential part of information between newsroom participants, production teams, and media outlets unlike any other newsroom computer any newsroom. This powerful management tool is a step above traditional production systems; it manages the application currently on the market.

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